# Arch Coal, Inc. Reports Fourth Quarter and Full Year 2013 Results

U.S. generator coal stockpiles reached lowest year-end level since 2006

# Leer mine to increase metallurgical sales volume and reduce costs in 2014

## Arch expects to significantly reduce capital spending in 2014

ST. LOUIS, Feb. 4, 2014 /<u>PRNewswire</u>/ -- Arch Coal, Inc. (NYSE: ACI) today reported revenues of \$719.4 million and adjusted earnings before interest, taxes, depreciation, depletion and amortization ("EBITDA") of \$38.4 million in the fourth quarter of 2013. The company's results reflect a softer pricing environment for metallurgical and thermal coals than in the prior-year quarter, as well as the impact of previously disclosed rail service issues in the Powder River Basin and geological challenges encountered in Appalachia.

(Logo: http://photos.prnewswire.com/prnh/20120727/CG47668LOGO)

<u>Earnings Highlights</u>			
Quarter Ended		Year	Ended
12/31/13	12/31/12	12/31/13	12/31/12
\$719.4	\$867.0	\$3,014.4	\$3,768.1
(340.7)	(307.2)	(663.1)	(757.0)
(371.2)	(295.4)	(641.8)	(684.0)
(1.75)	(1.39)	(3.03)	(3.24)
(95.1)	(88.7)	(229.2)	(76.9)
(0.45)	(0.42)	(1.08)	(0.36)
\$38.4	\$71.2	\$425.9	\$688.5
	12/31/13 \$719.4 (340.7) (371.2) (1.75) (95.1) (0.45)	Quarter Ended12/31/1312/31/12\$719.4\$867.0(340.7)(307.2)(371.2)(295.4)(1.75)(1.39)(95.1)(88.7)(0.45)(0.42)	Quarter Ended         Year I           12/31/13         12/31/12         12/31/13           \$719.4         \$867.0         \$3,014.4           (340.7)         (307.2)         (663.1)           (371.2)         (295.4)         (641.8)           (1.75)         (1.39)         (3.03)           (95.1)         (88.7)         (229.2)           (0.45)         (0.42)         (1.08)

1/- Excludes discontinued operations.

2/- Net income (loss) attributable to ACI.

3/- Defined and reconciled under "Reconciliation of non-GAAP measures."

"The December start-up of longwall operations at the Leer mine in Appalachia helped to counterbalance the impact of rail service disruptions and adverse geologic issues we faced in the fourth quarter of 2013," said John W. Eaves, Arch's president and chief executive officer. "Looking ahead, we expect the new Leer mine to deliver a strong return on our \$400 million investment given its high quality and strategic access to seaborne markets."

During the fourth quarter of 2013, Arch reported a net loss of \$371.2 million, or \$1.75 per diluted share. The fourth quarter results include a non-cash goodwill impairment charge of \$265.4 million, which has no impact on the company's liquidity, operating cash flow and ongoing business operations. Excluding the charge for goodwill impairment, early debt retirement, other one-time costs, non-cash accretion of acquired coal supply agreements and the related tax impacts of these items, Arch's adjusted net loss was \$95.1 million, or \$0.45 per diluted share, in the fourth quarter of 2013. In the prior-year quarter, Arch reported an adjusted net loss of \$88.7 million, or \$0.42 per diluted share.

Additionally, Arch recorded a \$12.0 million charge in the fourth quarter of 2013 to reflect the settlement of legal claims brought by the United Mine Workers of America ("UMWA") against Arch subsequent to Patriot Coal's bankruptcy. As previously announced, Arch also completed the acquisition of the Guffey metallurgical coal reserves from Patriot Coal in December 2013 for \$16.0 million. These reserves will extend the life of the Leer mine by nearly three years.

#### 2013 Highlights

"Arch achieved measurable success in 2013 by extending its strong safety track record, containing costs in key operating regions, reducing capital spending across the organization, exercising disciplined liquidity management, monetizing non-strategic thermal coal mines and completing a new metallurgical coal mine in West Virginia," said Eaves. "However, due to a soft market environment particularly for metallurgical coal, Arch's earnings decreased in 2013 compared to a year ago."

For full year 2013, revenues totaled \$3.0 billion on coal sales of 140 million tons. The company generated adjusted EBITDA of \$426.0 million in 2013 compared with \$688.5 million in 2012. Arch also reported an adjusted net loss of \$229.2 million, or \$1.08 per share, in 2013.

Of particular note, Arch divested its Canyon Fuel subsidiary for \$422.7 million in cash in August 2013. The company recorded a total gain of \$120.3 million on the sale, and anticipates cumulative capital and administrative cost savings of more than \$200 million during the next four years due to the divestiture of those assets.

"Arch's achievements during 2013 helped advance the company's long-term strategy of re-aligning the portfolio to focus on core assets with the best return potential," said Eaves. "One such core asset is the Leer mine, which will upgrade and expand our Appalachian metallurgical coal platform. That platform, combined with our strong Powder River Basin franchise, creates a

compelling long-term value proposition for shareholders – one that provides diversity to manage the volatility in the industry as well as significant growth potential as coal markets correct."

#### **Financial Items**

In December of 2013, Arch completed the tender of its \$600 million senior unsecured notes due 2016. To redeem the notes, Arch successfully issued \$350 million in senior secured second lien notes due 2019 and increased its secured first lien term loan due 2018 by \$300 million. Arch also amended its senior secured revolving credit facility to relax certain financial covenants and eliminate others while providing the company with further flexibility during the term of that facility. As of Dec. 31, 2013, Arch had total available liquidity of \$1.4 billion, of which \$1.2 billion was in cash and short-term interest-bearing securities.

"The financing transactions completed during the fourth quarter enhanced Arch's liquidity and eliminated debt maturities until 2018 without increasing our cost of capital," said John T. Drexler, Arch's senior vice president and chief financial officer. "At the same time, we have maintained a significant portion of our capital structure in pre-payable debt financing, which will allow Arch to de-lever as coal markets correct."

#### **Core Values**

Arch delivered its second-best safety performance in company history with a 2013 total incident rate that was nearly 20 percent lower than its 2012 rate. The company's 2013 lost-time incident rate also outperformed the national coal industry average by more than three times. In addition, Arch achieved its second-best environmental performance in 2013, with a 30 percent improvement compared with its 2012 rate.

Arch subsidiaries attained numerous awards for excellence, and achieved several notable milestones, in pursuit of the company's core values. Arch earned more than 30 safety and environmental honors in 2013, including two prestigious national Sentinels of Safety awards. Major safety milestones were achieved by the West Elk mine in Colorado, which operated 2 million employee hours without a lost-time incident, as well as the Coal Creek mine in Wyoming and the Hazard complex in Kentucky, which each completed 1 million employee hours without a lost-time incident.

"I would like to congratulate our employees for achieving strong safety and environmental performances in 2013," said Paul A. Lang, Arch's executive vice president and chief operating officer. "We made measured progress in driving down incident rates, and our efforts to achieve the ultimate goal of operating without an environmental violation or reportable safety incident will continue."

#### **Operational Results**

"Arch successfully delivered on its cost containment and capital constraint goals for 2013, despite a challenging fourth quarter operating environment," said Lang. "Specifically, we reduced costs per ton in our key regions, the Powder River Basin and Appalachia, and significantly lowered our capital expenditures by close to \$100 million from 2012 levels."

	Arch Coal, Inc.			
	4Q13	3Q13	FY13	FY12
Tons sold (in millions)	32.3	38.3	139.6	140.7
Average sales price per ton	\$19.91	\$19.54	\$20.85	\$25.90
Cash cost per ton	\$18.10	\$16.51	\$17.76	\$20.49
Cash margin per ton	\$1.81	\$3.03	\$3.09	\$5.41
Total operating cost per ton	\$21.10	\$19.37	\$20.91	\$24.17
Operating margin per ton	(\$1.19)	\$0.17	(\$0.06)	\$1.73

Consolidated results may not tie to regional breakout due to exclusion of other assets, rounding. Operating results include Canyon Fuel subsidiary through transaction close. Operating cost per ton includes depreciation, depletion and amortization per ton. Amounts reflected in this table have been adjusted for certain transactions. For a description of adjustments, refer to the regional schedule at http://investor.archcoal.com

Arch earned \$1.81 per ton in consolidated cash margin in the fourth quarter of 2013 compared with \$3.03 per ton in the third quarter. Consolidated sales price per ton increased 2 percent over the same time period, while consolidated cash cost per ton increased 10 percent, primarily reflecting the impact of rail disruptions in the company's Powder River Basin segment.

For full year 2013, Arch earned consolidated cash margin of \$3.09 per ton versus \$5.41 per ton in the prior year. Consolidated 2013 sales price per ton declined versus 2012 levels, due to lower pricing on metallurgical and export thermal coal sales and a larger percentage of lower-priced tons in the company's volume mix. The lower annual sales price per ton was partially offset by a decrease in the company's consolidated cash cost per ton over the same time period, due to strong cost control measures in the Powder River Basin and Appalachian segments.

Powder River Basin				
4Q13	3Q13	FY13	FY12	

Tons sold (in millions)	26.4	31.5	111.7	104.4
Average sales price per ton	\$12.28	\$12.26	\$12.44	\$13.61
Cash cost per ton	\$11.37	\$10.20	\$10.65	\$11.19
Cash margin per ton	\$0.91	\$2.06	\$1.79	\$2.42
Total operating cost per ton	\$12.90	\$11.68	\$12.18	\$12.79
Operating margin per ton	(\$0.62)	\$0.58	\$0.26	\$0.82

*Operating cost per ton includes depreciation, depletion and amortization per ton. Amounts reflected in this table have been adjusted for certain transactions.* 

In the Powder River Basin, Arch recorded a cash margin of \$0.91 per ton in the fourth quarter of 2013 compared with \$2.06 per ton in the third quarter. While the company's fourth quarter 2013 sales price per ton was comparable to the third quarter, cash cost per ton increased, driven by the impact of lower-than-planned shipment levels stemming from rail service issues on the Joint Line as well as higher maintenance expense.

For full year 2013, Arch earned a cash margin of \$1.79 per ton in the Powder River Basin versus \$2.42 per ton in 2012. Annual sales price per ton in 2013 declined 9 percent versus the prior year, driven by softer pricing on domestic and export tons. Annual cash cost per ton decreased 5 percent over the same time period, due to operating efficiencies and successful cost control initiatives at the company's mines in the region.

	Appalachia			
	4Q13	3Q13	FY13	FY12
Tons sold (in millions)	3.5	3.3	14.2	18.6
Average sales price per ton	\$69.54	\$73.71	\$73.07	\$85.06
Cash cost per ton	\$67.41	\$67.99	\$67.00	\$69.46
Cash margin per ton	\$2.13	\$5.72	\$6.07	\$15.60
Total operating cost per ton	\$80.36	\$82.03	\$81.27	\$84.09
Operating margin per ton	(\$10.82)	(\$8.32)	(\$8.20)	\$0.97

*Operating cost per ton includes depreciation, depletion and amortization per ton. Amounts reflected in this table have been adjusted for certain transactions.* 

In Appalachia, Arch earned a cash margin of \$2.13 per ton in the fourth quarter of 2013 compared with \$5.72 per ton in the third quarter. Sales price per ton decreased 6 percent over the same time period, due to a larger percentage of lower-priced thermal tons in Arch's regional volume mix. The fourth quarter 2013 cash cost per ton decreased slightly versus the priorquarter period, as strong cost control at several operations more than offset the impact of geological challenges at the Mountain Laurel mine.

For full year 2013, Arch earned a cash margin of \$6.07 per ton in Appalachia compared with \$15.60 per ton in 2012. Annual sales volumes in 2013 declined more than 4 million tons when compared with 2012, with the majority of the reduction representing thermal tons from operations that were idled in response to soft market conditions. Annual sales price per ton decreased over the same time period, driven by lower pricing on metallurgical and thermal tons. Annual cash cost decreased by \$2.46 per ton in 2013 versus 2012, benefitting from successful cost control in the region.

	Bituminous Thermal			
	4Q13	3Q13	FY13	FY12
Tons sold (in millions)	2.4	3.5	13.7	17.7
Average sales price per ton*	\$32.17	\$33.74	\$35.12	\$36.35
Cash cost per ton*	\$20.65	\$24.49	\$24.57	\$23.89
Cash margin per ton	\$11.52	\$9.25	\$10.55	\$12.46
Total operating cost per ton*	\$25.51	\$29.17	\$29.36	\$28.41
Operating margin per ton	\$6.66	\$4.57	\$5.76	\$7.94

\*Sales prices and costs in the region are presented f.o.b. point for domestic customers. Operating results include Canyon Fuel subsidiary through transaction close. Operating cost per ton includes depreciation, depletion and amortization per ton. Amounts reflected in this table have been adjusted for certain transactions.

In the Bituminous Thermal segment, fourth quarter 2013 cash margin per ton increased 25 percent versus the third quarter. Sales price per ton declined 5 percent over the same time period, but was more than offset by a 16 percent decline in cash cost per ton, attributable to a strong performance at West Elk and the effect of the divestiture of the company's Canyon Fuel Utah subsidiary in August 2013. For full year 2013, cash margin in the Bituminous Thermal segment totaled \$10.55 per ton versus \$12.46 per ton in 2012. The sale of the company's Utah operations in August 2013 impacted the comparison of results. Annual sales price per ton in 2013 decreased versus 2012, partially driven by lower pricing on export tons. Cash cost per ton increased marginally over the same time period, primarily due to a strong performance by the Utah operations during 2012.

### **Market Trends**

Domestic thermal coal market fundamentals improved over the course of 2013. According to internal estimates, U.S. coal consumption for power generation rose by more than 35 million tons in 2013, while U.S. coal production totaled 984 million tons, the first time since 1993 that domestic coal supplies fell below the 1-billion-ton mark. As a result, U.S. power generator coal stockpiles fell meaningfully over the course of the year, and reached the lowest year-end level since 2006 of approximately 148 million tons.

Arch expects U.S. thermal coal markets to tighten further in 2014, with favorable weather trends and healthier economic activity driving increased power demand. In addition, elevated natural gas prices compared with prior years should ensure that western coals – as well as most eastern coals – are competitively priced for power generation. Even with growth in U.S. coal supply, Arch projects additional drawdown on coal stockpiles during 2014. If such a drop in stockpiles occurs, coal inventories at thermal customers would fall to levels not seen since 2005.

While thermal markets are gaining momentum, global metallurgical coal markets remain weak. However, seaborne metallurgical prices are likely at unsustainably low levels, making it difficult to justify ongoing and new capital investment. While new global metallurgical coal supply entered the market during 2013 and must be absorbed, incremental production increases going forward should be largely offset by rationalization of higher-cost metallurgical supply. These trends should tighten metallurgical markets in the future.

#### 2014 Plans

	2	014	2015
	Tons	\$ per ton	Tons \$ per ton
<u>Sales Volume <i>(in millions tons)</i></u>			
Thermal	124.0 - 134.0		
<u>Met</u>	<u>7.5</u> - <u>8.5</u>		
Total	131.5 - 142.5		
<u>Powder River Basin</u>			
Committed, Priced	91.2	\$13.18	52.4 \$13.78
Committed, Unpriced	<u>8.0</u>		<u>8.6</u>
Total Committed	99.2		61.0
Average Cash Cost		\$10.70 - \$11.00	
<u>Appalachia</u>			
Committed, Priced Thermal	5.0	\$57.07	1.9 \$57.75
Committed, Unpriced Thermal	0.3		-
Committed, Priced Metallurgical	3.5	\$84.84	1.4 \$87.01
Committed, Unpriced Metallurgical	<u>0.7</u>		<u>0.2</u>
Total Committed	9.5	+ co oo + co oo	3.5
Average Cash Cost		\$63.00 - \$67.00	
<b>Bituminous Thermal</b>			
Committed, Priced	3.9		2.5 \$38.95
Committed, Unpriced	<u>0.6</u>		
Total Committed	4.5	+	2.5
Average Cash Cost		\$25.00 - \$28.00	
<u>Corporate <i>(in \$ millions)</i></u>			
D,D&A		\$430 - \$460	
S,G&A		\$122 - \$130	
Interest Expense		\$385 - \$395	
Capital Expenditures		\$180 - \$200	

"Looking ahead, we will remain focused on what we can control – costs, capital spending and sales commitments," said Eaves. "Our goal in 2014 will be to once again tighten our belts to reduce cash outflow further and increase operational efficiencies. In addition, we will continue to evaluate ways to strengthen and optimize our asset portfolio. With signs that a rebound in U.S. thermal coal demand and pricing may be forthcoming, we are managing our operations in a manner that will enable us to benefit from that rebound as it occurs."

Arch expects to sell between 124 million and 134 million tons into thermal markets during 2014. The company also expects to ship between 7.5 million and 8.5 million tons into coking coal and pulverized coal injection (PCI) markets during this calendar year. That range reflects the impact of metallurgical coal production reductions and cutbacks made in 2013, offset by incremental longwall production from the Leer mine.

Currently, Arch anticipates that 2014 costs in the Powder River Basin will be slightly higher than 2013 levels, offset by lower

estimated costs in Appalachia. Arch also expects a reduction in general and administrative expenses in 2014 versus 2013 levels. Capital expenditures totaled \$297 million in 2013, which was nearly \$100 million less than the company spent in 2012. For 2014, Arch currently expects capital spending of less than \$200 million, inclusive of \$75 million for scheduled payments for land reserve additions.

A conference call regarding Arch Coal's fourth quarter and full year 2013 financial results will be webcast live today at 10 a.m. Eastern time. The conference call can be accessed via the "investor" section of the Arch Coal website (<u>http://investor.archcoal.com</u>).

U.S.-based Arch Coal, Inc. is one of the world's top coal producers for the global steel and power generation industries, serving customers in 25 countries on five continents. Its network of mining complexes is the most diversified in the United States, spanning every major coal basin in the nation. The company controls more than 5 billion tons of high-quality metallurgical and thermal coal reserves, with access to all major railroads, inland waterways and a growing number of seaborne trade channels. For more information, visit <u>www.archcoal.com</u>.

Forward-Looking Statements: *This press release contains "forward-looking statements" – that is, statements related to future, not past, events. In this context, forward-looking statements often address our expected future business and financial performance, and often contain words such as "expects," "anticipates," "intends," "plans," "believes," "seeks," or "will." Forward-looking statements by their nature address matters that are, to different degrees, uncertain. For us, particular uncertainties arise from changes in the demand for our coal by the domestic electric generation industry; from legislation and regulations relating to the Clean Air Act and other environmental initiatives; from operational, geological, permit, labor and weather-related factors; from fluctuations in the amount of cash we generate from operations; from future integration of acquired businesses; and from numerous other matters of national, regional and global scale, including those of a political, economic, business, competitive or regulatory nature. These uncertainties may cause our actual future results to be materially different than those expressed in our forward-looking statements. We do not undertake to update our forward-looking statements, whether as a result of new information, future events or otherwise, except as may be required by law. For a description of some of the risks and uncertainties that may affect our future results, you should see the risk factors described from time to time in the reports we file with the Securities and Exchange Commission.* 

#### Arch Coal, Inc. and Subsidiaries Condensed Consolidated Statements of Operations (In thousands, except per share data)

	Three Months Ende	ed December 31,	Year Ended 3	
	2013	2012	2013	2012
		(Unaudited)		
Revenues	\$ 719,386	\$ 867,034	\$3,014,357	\$3,768,126
Costs, expenses and other operating				
Cost of sales	668,483	740,793	2,663,136	3,155,099
Depreciation, depletion and amortization	98,841	117,580	426,442	492,211
Amortization of acquired sales contracts, net Change in fair value of coal derivatives and	(1,870)	(2,628)	(9,457)	(25,189)
coal trading activities, net	5,792	13,237	7,845	(16,590)
Asset impairment and mine closure costs	-	15,743	220,879	539,182
Goodwill impairment Contract settlement resulting from Patriot Coal	265,423	214,889	265,423	330,680
bankruptcy Reduction in accrual related to acquired	-	58,335	-	58,335
litigation	-	-	-	(79,532)
Selling, general and administrative expenses	37,137	34,994	133,448	134,299
Other operating income, net	(13,742)	(18,751)	(30,218)	(63,357)
	1,060,064	1,174,192	3,677,498	4,525,138
Loss from operations	(340,678)	(307,158)	(663,141)	(757,012)
Interest expense, net				
Interest expense	(95,813)	(88,405)	(381,267)	(317,615)
Interest and investment income	1,854	1,905	6,603	5,473
	(93,959)	(86,500)	(374,664)	(312,142)
Nonoperating expense Net loss resulting from early retirement and				
refinancing of debt	(42,921)	(4,626)	(42,921)	(23,668)

Loss from continuing operations before income Bares it from income taxes Loss from continuing operations Income from discontinued operations, net of tax Net loss Less: Net income attributable to	(477,558) (104,764) (372,794) <u>1,580</u> (371,214)	(398,284) (91,251) (307,033) 11,610 (295,423)	(1,080,726) (335,498) (745,228) <u>103,396</u> (641,832)	(1,092,822) (353,907) (738,915) <u>55,228</u> (683,687)
noncontrolling interest	-	-		(268)
Net loss attributable to Arch Coal, Inc.	\$(371,214)	\$(295,423)	\$ (641,832)	\$ (683,955)
Loss from continuing operations Basic loss per common share Diluted loss per common share	\$ (1.76) \$ (1.76)	\$ (1.45) \$ (1.45)	\$ (3.52) \$ (3.52)	\$ (3.50) \$ (3.50)
Net Loss attributable to Arch Coal, Inc. Basic loss per common share Diluted loss per common share	\$ (1.75) \$ (1.75)	\$ (1.39) \$ (1.39)	\$ (3.03) \$ (3.03)	\$ (3.24) \$ (3.24)
Basic weighted average shares outstanding Diluted weighted average shares outstanding	212,136 212,136	212,048 212,048	212,098 212,098	211,381 211,381
Dividends declared per common share	\$ 0.03	\$ 0.03	\$ 0.12	\$ 0.20
Adjusted EBITDA (A) Adjusted diluted loss per common share (A)	\$ 38,359 \$ (0.45)	\$ 71,195 \$ (0.42)	\$ 425,922 \$ (1.08)	\$ 688,454 \$ (0.36)

(A) Adjusted EBITDA and Adjusted diluted Loss per common share are defined and reconciled under "Reconciliation of Non-GAAP Measures" later in this release.

#### Arch Coal, Inc. and Subsidiaries Condensed Consolidated Balance Sheets (In thousands)

	December 31,	
	2013	2012
	(Unau	udited)
Assets		
Current assets		
Cash and cash equivalents	\$ 911,099	\$ 784,622
Restricted cash	-	3,453
Short term investments	248,414	234,305
Trade accounts receivable	198,020	247,539
Other receivables	31,553	84,541
Inventories	264,161	365,424
Prepaid royalties Deferred income taxes	8,083	11,416
Coal derivative assets	49,144 14,851	67,360 22,975
Other current assets	56,746	92,469
Total current assets	1,782,071	1,914,104
Total current assets	1,/02,0/1	1,914,104
Property, plant and equipment, net	6,734,286	7,337,098
Other assets		
Prepaid royalties	87,577	87,773
Goodwill	-	265,423
Equity investments	221,456	242,215
Other noncurrent assets	164,803	160,164
Total other assets	473,836	755,575
Total assets	\$8,990,193	\$10,006,777
Liabilities and Stockholders' Equity Current liabilities		
Accounts payable	\$ 176,142	\$ 224,418
Coal derivative liabilities	12	1,737
Accrued expenses and other current liabilities	278,575	318,018
Current maturities of debt	33,493	32,896
Total current liabilities	488,222	577,069

Long-term debt	5,118,002	5,085,879
Asset retirement obligations	402,713	409,705
Accrued pension benefits	7,111	67,630
Accrued postretirement benefits other than pension	39,255	45,086
Accrued workers' compensation	78,062	81,629
Deferred income taxes	413,546	664,182
Other noncurrent liabilities	190,033	221,030
Total liabilities	6,736,944	7,152,210
Stockholders' equity Common Stock Paid-in capital Treasury stock, at cost Accumulated deficit Accumulated other comprehensive income (loss) Total stockholders' equity Total liabilities and stockholders' equity	2,141 3,038,613 (53,848) (771,349) <u>37,692</u> 2,253,249 \$8,990,193	2,141 3,026,823 (53,848) (104,042) (16,507) 2,854,567 \$10,006,777

# Arch Coal, Inc. and Subsidiaries Condensed Consolidated Statements of Cash Flows (In thousands)

	Year Ended D	ecember 31,
	2013	2012
	(Unau	dited)
Operating activities Net loss	¢(6/1 022)	¢(602 607)
Adjustments to reconcile to cash provided by operating activities:	\$(641,832)	\$(683,687)
Depreciation, depletion and amortization	447,704	525,508
Amortization of acquired sales contracts, net	(9,457)	(25,189)
Amortization of acquired sales contracts, net Amortization relating to financing activities	24,789	20,238
Prepaid royalties expensed	13,706	22,650
Employee stock-based compensation expense	11,790	11,822
Amortization of premiums on debt securities held	3,680	-
Gain on sale of Canyon Fuel	(120,321)	
Asset impairment and noncash mine closure costs	220,879	531,234
Goodwill impairment	265,423	330,680
Net loss resulting from early retirement of debt and financing		
activities	42,921	23,668
Changes in:		
Receivables	62,881	113,531
Inventories	44,635	9,468
Coal derivative assets and liabilities	3,606	(13,158)
Accounts payable, accrued expenses and other current liabilities	(77,521)	(171,580)
Income taxes, net	(4,520)	27,545
Deferred income taxes	(263,099)	(336,036)
Asset retirement obligations	17,432	(42,531)
Other	13,046	(11,359)
Cash provided by operating activities	55,742	332,804
Investing activities	()	()
Capital expenditures	(296,984)	(395,225)
Minimum royalty payments	(14,947)	(13,269)
Proceeds from dispositions of property, plant and equipment	10,790	22,825
Proceeds from sale-leaseback transactions	34,919	-
Proceeds from sale of Canyon Fuel	422,663	-
Purchases of short term investments	(213,726)	(236,862)
Proceeds from sales of short term investments	194,537	1,754
Investments in and advances to affiliates	(15,260)	(17,758)
Purchase of noncontrolling interest	-	(17,500)
Change in restricted cash	3,453	6,869
Cash provided by (used in) investing activities	125,445	(649,166)
Financing activities		
Proceeds from term loan	294,000	1,633,500
Proceeds from issuance of senior notes	350,000	359.753
Payments to retire debt	(629,172)	(452,934)
Payments on term loan	(17,250)	(452,954) (7,625)
	(17,230)	(7,025)

Net decrease in borrowings under lines of credit Net payments on other debt Debt financing costs Dividends paid Proceeds from exercise of options under incentive plans	(6,324) (20,489) (25,475)	(481,300) (682) (50,568) (42,440) <u>5,131</u>
Cash provided by (used in) financing activities	(54,710)	962,835
Increase in cash and cash equivalents	126,477	646,473
Cash and cash equivalents, beginning of period	784,622	138,149
Cash and cash equivalents, end of period	\$ 911,099	\$ 784,622

#### Arch Coal, Inc. and Subsidiaries Schedule of Consolidated Debt (In thousands)

	December 31, 2013		December 31, 2012	
	(Unaudited)			
Term loan due 2018 (\$1.93 billion and \$1.65 billion face value, respectively) 8.75% senior notes (\$600.0 million face value) due 2016 7.00% senior notes due 2019 at par 9.875% senior notes (\$375.0 million face value) due 2019 8.00% senior secured notes due 2019 at par 7.25% senior notes due 2020 at par 7.25% senior notes due 2021 at par Other	\$	1,906,975 1,000,000 362,358 350,000 500,000 1,000,000 32,162 5,151,495 23403	\$ 1,627,384 590,999 1,000,000 360,042 	
Long-term debt	\$	<u>33,493</u> 5,118,002	<u>32,896</u> \$ 5,085,879	
Calculation of net debt Total debt Less liquid assets Cash and cash equivalents Short term investments	\$	5,151,495 911,099 248,414 1,159,513	\$ 5,118,775 784,622 234,305 1,018,927	
Net debt	\$	3,991,982	\$ 4,099,848	

#### Arch Coal, Inc. and Subsidiaries Reconciliation of Non-GAAP Measures (In thousands, except per share data)

Included in the accompanying release, we have disclosed certain non-GAAP measures as defined by Regulation G. The following reconciles these items to net income and cash flows as reported under GAAP.

# Adjusted EBITDA

Adjusted EBITDA is defined as net income attributable to the Company before the effect of net interest expense, income taxes, depreciation, depletion and amortization, and the amortization of acquired sales contracts. Adjusted EBITDA may also be adjusted for items that may not reflect the trend of future results.

Adjusted EBITDA is not a measure of financial performance in accordance with generally accepted accounting principles, and condition. Therefore, Adjusted EBITDA should not be considered in isolation, nor as an alternative to net income, income items excluded from Adjusted EBITDA are significant in understanding and assessing our financial from operations, cash flows from operations or as a measure of our profitability, liquidity or performance under generally accepted accounting principles. We believe that Adjusted EBITDA presents a useful measure of our ability to incur and service debt based on ongoing operations. Furthermore, analogous measures are used by industry analysts to evaluate our operating performance. In addition, acquisition related expenses are excluded to make results more comparable between periods. Investors should be aware that our presentation of Adjusted EBITDA may not be comparable to similarly titled measures used by other companies. The table below shows how we calculate Adjusted EBITDA.

# Three Months Ended December 31, 2013 2012 Continuing Discontinued Total Continuing Discontinued Total

-	Operations	Operations	Company (Unaudited)	Operations	Operations	<u>    Company    </u>
Net income (loss) Income tax	\$(372,794)	\$ 1,580	\$ (371,214)	\$(307,033)	\$ 11,610	\$ (295,423)
(benefit) expense Interest	(104,764)	3,063	(101,701)	(91,251)	12,897	(78,354)
expense, net Depreciation, depletion and	93,959	-	93,959	86,500	6	86,506
amortization Amortization of acquired sales	98,841	-	98,841	117,580	8,256	125,836
contracts, net	(1,870)	-	(1,870)	(2,628)	-	(2,628)
Earnings before Interest, Taxes and DD&A (EBITDA) Adjustments: Asset impairment and mine	(286,628)	4,643	(281,985)	(196,832)	32,769	(164,063)
closure costs Goodwill	-	-	-	15,743	-	15,743
impairment Settlement of UMWA legal	265,423	-	265,423	214,889	-	214,889
claims Other nonoperating	12,000	-	12,000	-	-	-
expenses	42,921	-	42,921	4,626		4,626
Total adjustments,						
pre-tax	320,344	-	320,344	235,258	-	235,258
Adjusted EBITDA	\$ 33,716	\$ 4,643	\$ 38,359	\$ 38,426	\$ 32,769	\$ 71,195

	Year Ended December 31,						
-	2013			-	2012		
-	Continuing Operations	Discontinued Operations	Total Company	Continuing Operations	Discontinued Operations	Total Company	
– Net income (loss) Income tax	\$(745,228)	\$ 103,396	(Unaudited) \$ (641,832)	) \$(738,915)	\$ 55,228	\$ (683,687)	
(benefit) expense Interest	(335,498)	49,092	(286,406)	(353,907)	20,190	(333,717)	
expense, net Depreciation, depletion and	374,664	26	374,690	312,142	6	312,148	
amortization Amortization of acquired sales	426,442	21,262	447,704	492,211	33,297	525,508	
contracts, net	(9,457)		(9,457)	(25,189)		(25,189)	
Earnings before Interest, Taxes and DD&A (EBITDA) Asset impairment and	(289,077)	173,776	(115,301)	(313,658)	108,721	(204,937)	
mine closure costs Goodwill and other intangible	220,879	-	220,879	539,182	129	539,311	
asset impairment Settlement of UMWA legal	265,423	-	265,423	330,680	-	330,680	
claims Other nonoperating	12,000	-	12,000	-	-	-	
expenses Net income attributable to noncontrolling	42,921	-	42,921	23,668	-	23,668	
interest _				(268)		(268)	

Total adjustments,						
pre-tax	541,223	-	541,223	893,262	129	893,391
Adjusted EBITDA	\$ 252,146	\$ 173.776	\$ 425,922	\$ 579,604	\$108.850	\$ 688.454

#### Adjusted net loss and adjusted diluted loss per share

Adjusted net loss and adjusted diluted loss per common share are adjusted for the after-tax impact of acquisition related costs and are not measures of financial performance in accordance with generally accepted accounting principles. We believe that adjusted net loss and adjusted diluted loss per common share better reflect the trend of our future results by excluding items relating to significant transactions. The adjustments made to arrive at these measures are significant in understanding and assessing our financial condition. Therefore, adjusted net loss and adjusted diluted loss per share should not be considered in isolation, nor as an alternative to net loss or diluted loss per common share under generally accepted accounting principles.

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	Three Months End	ded December 31,	Year Ended December 31,		
	2013	2012	2013	2012	
Net loss attributable to		(Unaudited)			
Arch Coal	\$(371,214)	\$(295,423)	\$ (641,832)	\$(683,955)	
Sales contract amortization Other adjustment items listed	(1,870)	(2,628)	(9,457)	(25,189)	
above	320,344	235,258	541,223	893,391	
Tax impact of adjustments	(42,342)	(25,905)	(119,127)	(261,166)	
Adjusted net loss attributable to Arch Coal	(95,082)	(88,698)	(229,193)	(76,919)	
Diluted weighted average shares outstanding	212,136	212,048	212,098	211,381	
Diluted loss per share attributable to Arch Coal	(1.75)	(1.39)	(3.03)	(3.24)	
Sales contract amortization Other	(0.01)	(0.01)	(0.04)	(0.12)	
adjustments	1.51	1.11	2.55	4.23	
Tax impact of adjustments Adjusted diluted	(0.20)	(0.12)	(0.56)	(1.23)	
loss per share	\$ (0.45)	\$ (0.42)	\$ (1.08)	\$ (0.36)	

SOURCE Arch Coal, Inc.

For further information: Jennifer Beatty, Vice President, Investor Relations, 314/994-2781

Additional assets available online: Photos (1)

https://investor.archrsc.com/2014-02-04-Arch-Coal,-Inc-Reports-Fourth-Quarter-and-Full-Year-2013-Results